



GMT: **JERRY SMITH**

Location: **PENNSYLVANIA**

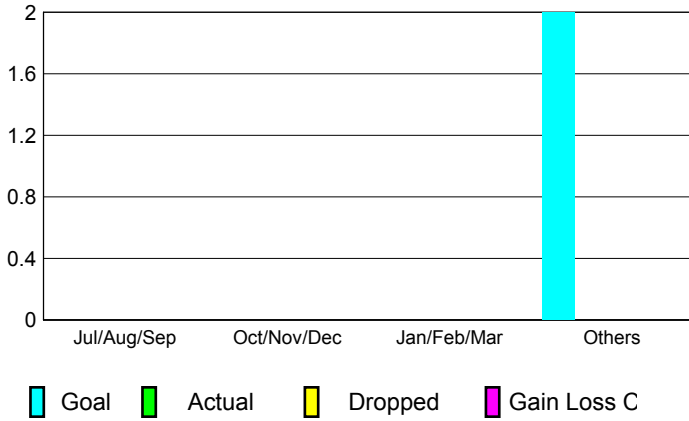
GMT CA: **1**

**CLUBS**

| Month            | New Club Goal | Actual New Clubs | Actual Dropped Clubs | Gain/Loss of Clubs |
|------------------|---------------|------------------|----------------------|--------------------|
| <b>2012-2013</b> |               |                  |                      |                    |
| Jul/Aug/Sep      | 0             | 0                | 0                    | 0                  |
| Oct/Nov/Dec      | 0             | 0                | 0                    | 0                  |
| Jan/Feb/Mar      | 0             | 0                | 0                    | 0                  |
| Apr/May/June     | 2             | 0                | 0                    | 0                  |
| <b>Totals</b>    | <b>2</b>      | <b>0</b>         | <b>0</b>             | <b>0</b>           |

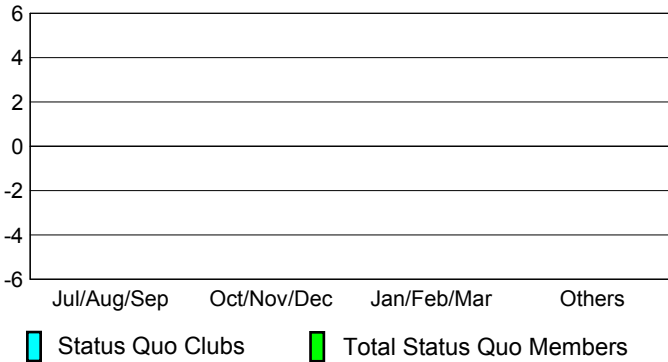
**Club Results 2012-2013**

Goal, New, Dropped, Gain/Loss

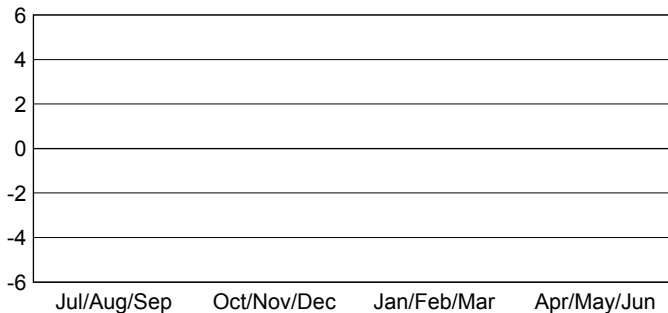


**YTD Status Quo Clubs 2012-2013**

Status Quo Clubs Compared to Status Quo Members



**Club Gain/Loss 2012-2013**

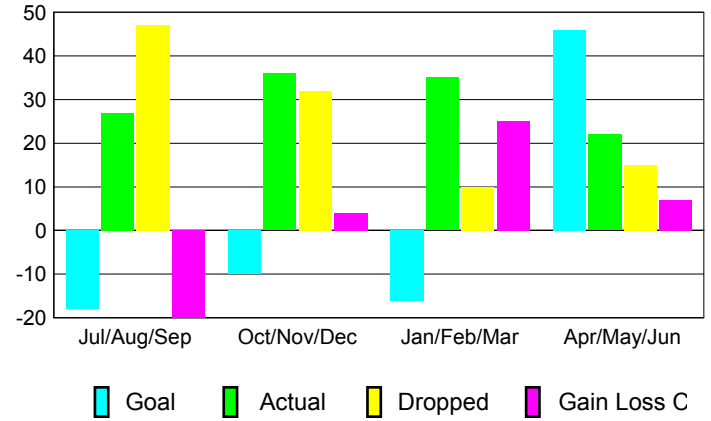


**MEMBERSHIP**

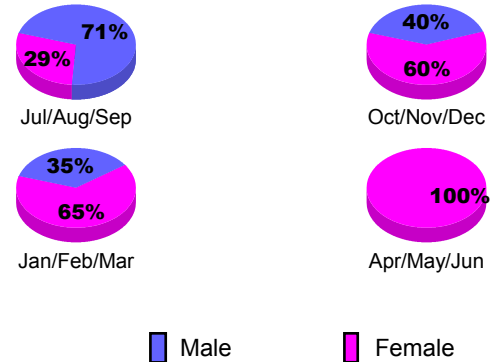
| Month            | Net Memb Goal | Actual New Memb | Actual Dropped Memb | Gain/Loss of Memb |
|------------------|---------------|-----------------|---------------------|-------------------|
| <b>2012-2013</b> |               |                 |                     |                   |
| Jul/Aug/Sep      | -18           | 27              | 47                  | -20               |
| Oct/Nov/Dec      | -10           | 36              | 32                  | 4                 |
| Jan/Feb/Mar      | -16           | 35              | 10                  | 25                |
| Apr/May/June     | 46            | 22              | 15                  | 7                 |
| <b>Totals</b>    | <b>2</b>      | <b>120</b>      | <b>104</b>          | <b>16</b>         |

**Membership Results 2012-2013**

Goal, New, Dropped, Gain/Loss



**Gender Comparison 2012-2013**



**Membership Gain/Loss 2012-2013**

